

Decision making models

Choosing a preferred decision making model

Model	Advantages	Disadvantages
1. Individual dominance (Authority)	<ul style="list-style-type: none">• Fast• Few resources needed• Aimed at what is best for the group	<ul style="list-style-type: none">• Decision may be based on opinion• Lack of group involvement and commitment
2. Coalition (Minority influence)	<ul style="list-style-type: none">• Reasonably fast• Minimal resources needed	<ul style="list-style-type: none">• Personal bias• Resentment• Little buy in to decision of the group
3. Majority rules: voting	<ul style="list-style-type: none">• Traditional• Familiar• Fast	<ul style="list-style-type: none">• Creates winners and losers• Little or no commitment from losers
4. Unanimous decision making	<ul style="list-style-type: none">• High commitment• Council appears to be united	<ul style="list-style-type: none">• Can take time• Some issues may be buried to keep appearances of group solidarity
5. Consensus	<ul style="list-style-type: none">• Involves all members• Potential for strong ownership of the decision	<ul style="list-style-type: none">• Time consuming• Frustrating for some members• Consumes group resources