

# *Fundraising Through Turning Water Into Wine*

**Brian Eckermann**  
Principal,  
Faith Lutheran School, Tanunda

T: 08-85632217  
F: 08-85632408  
E: [office@faith.sa.edu.au](mailto:office@faith.sa.edu.au)  
[www.faith.sa.edu.au](http://www.faith.sa.edu.au)

**Bob Mitchell**  
Agricultural Coordinator



**Mengler View**  
W I N E S

Faith Lutheran School

*'Wine education from the heart of the  
Barossa'*

**WATER**

**WINE**

**MONEY**

*LUTHERAN  
SCHOOLS NEED  
MONEY TO  
OPERATE*

*How are Lutheran  
Schools Funded?*

- A. Governments (Federal & State)
- B. Parent Tuition Fees
- C. Supporting Lutheran Congregations
- D. Private / Corporate Donations

*Faith Lutheran School Tanunda  
2003*

- Government (State) 15%
- Government (Federal) 49%
- Parent Tuition Fees 34%
- Congregation Grants 0.5%
- Capital Donations 1.5%

Which is the area that has the potential for the greatest % increase?

*Projects within School  
communities that are*

- Educational
- Ethical
- Entrepreneurial
- Exemplary
- Ecumenical

*Faith Lutheran School  
Tanunda SA*

Part of Agriculture Course

- Viticulture
- Winemaking
- Wine Marketing

*So far ...*

- every vintage sold out
- sales through the School
- sales through the local Bottle Shop(Tanunda Cellars)
- sales to two Queensland Lutheran Schools

\$5/bottle profit to them (\$60/dozen)

\$12,000 (for 200 dozen)